

K Saravanakumar

M/s FORE TREND SOLUTIONS INDIA PVT LTD.,

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Email Id: [ksaravana9@gmail.com](mailto:ksaravana9@gmail.com)

**(NOTE: M/s FORE TREND SOLUTIONS INDIA PVT LTD IS YET TO INCORPORATE.)**

Dear Sir,

KA:

Greetings to you.

As informed to you, Kindly request you to find below my Introduction.

## **TO INTRODUCE: BPO - Sales and Marketing in Building Industry.**

This is BPO - Sales Man.

BPO - Sales Man is-Multi Disciplinary, Multi Company, Multi Product and Multi Brand Sales Man **Since the year 2016.**

I am Self Employed and Not a Company.

I am not an Engineer and Google is my Tutor.

I work as BPO Sales Man for more than 10 Companies Selling more than 12 Products.

I am a B.Sc. Computer Science Graduate and M B A Marketing Qualified person,

Kindly find attached

1) My Professional Experience.

 [K Saravanakumar - Professional Experience - BPO...](#)

2) BPO - Sales and Marketing - Concept Literature AUDIO CLIP.

 [BPO - S & M - Tamil Version Audio Clip.mp3](#)

 [BPO - S & M - English Version - Audio Clip.mp3](#)

3) BPO - Sales and Marketing - Concept Literature.

[April 2022-BPO Sales and Marketing Services - C...](#)

4) BPO - Sales and Marketing - Sales MILESTONE.

[BPO - SALES MILE STONE - July 2024 Details to Arch Builders Promoters Engineers Principals Sales...](#)

## **NOT OFFICE – CONTACT RENTAL RESIDENTIAL ADDRESS:**

K. Saravanakumar.,

BPO – Sales and Marketing in Building Industry and Computer Software Programme Designer.,

3B – Purple Orchids Apartment.,

75-76, Ashok JI Nagar,

Gandhi Street, Vilankurichi, Coimbatore – 641 035

Tamilnadu, India

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**The Products I sell are:**

**@ BUILDING -**

SPACE Sales, CIVIL & PEB Structures @ Turnkey, MEP @ Design & Consultancy & Turnkey,, Truss, Rolling Shutters, Industrial Air Conditioners, UPVC Windows and Doors, Glass Doors, Glass Partitions, ACP, Tensile Structure, Wooden Flooring, SS Hand Rails, Balcony Hand Rails, Grill, Glazing, Aluminium Windows, False Ceiling, Plumbing, Sanitary wares, Bath Fittings, Tiles, Furniture, Cold Room / Storage, Rolling Shutter, MS Gate, Grill, Automated Gates and Shutters, Solar Brick Light, Clean Room, Granites, TMT Rods, Cements, PROP, SPAN, CENTERING SHEET, Building Equipment's @ JCB, Expandable Ladder, Dewatering Pump, Hand Saw, Demolisher, Diesel Generator, Concrete Mixer, Doors @ Wood, MDF and Flush., etc.

**@ Computers -**

Computer Program Module Design, System Networking, LAPTOP, DESKTOP, IFRP - Interactive Flat Panel Display, etc

**My WhatsApp Channel Link @ above products are:**

<https://whatsapp.com/channel/0029Vay7RzM4SpkJukEmVJ3K>

Can peruse other Sales reference Since 2016 from BPO - Sales and Marketing @ SALES MILESTONE.

**The Companies I do Work as BPO - Sales and Marketing at Present are:**

BPO - Sales and Marketing:

1) Product: Industrial Air Conditioner.

Company: FUJIAIRE AIR CONDITIONER., (Verbal)

Coimbatore

Dealer: MITSUBISHI - Heavy, LG., SAMSUNG and Bluestar.

Ref: Mr. Prasanna.

2)

Product:

Glazing, Aluminium Windows (ALUPURE) Glass Door, Glass Partition, Wooden Flooring, ACP, Tensile Structure, SS Hand Rails, Balcony Glass Partition etc.

Company:

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M/s Foresight Corporation., Coimbatore. (Verbal)

Ref: Mr. Christopher

3) Products:

UPVC Windows and Doors - Brands: Plastone. Glazing, Glass Doors, Glass Partitions,

Company: M/s Rich Building Solutions., Coimbatore. (Verbal)

Ref: Mr. Hariharan / Mr. Ponnuswamy

4)

Product: UPVC Windows (Profile - EITI)

Company:

M/s Alutek Hydro Systems (Verbal)

Coimbatore.

Ref: Mr. Ponnuswamy and Mr. Hariharan.

5)

Products: Rolling Shutters, Grill, Truss, MS Gate, MS Work etc.

Company:

M/s Mechan Industry, Coimbatore. (Verbal).

M/s SE Industry., Coimbatore. (Verbal).

Ref: Mr. Sudarsan.

6)

Products: Hitachi, DAIKIN, LG, MITSUBISHI

Company:

M/s FALCONAIRCON., Coimbatore. (Verbal)

Ref: Mr. Kumanan Sanjeevi.

7)

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Products: Electricals - Wires @ KEI, FINOLEX, FYBROS: Switches, @ Legrand, Norisys, GM : UG Cables @ Polycabs : Conduit Pipes @ Vasavi : IOTs @ SMITH.

Company: M/s Aadhavan Associates, Coimbatore. (Verbal)

Ref: Mr Senthilkumar.

8) Products: Turnkey - Industrial Infrastructure @ Civil, PEB.

Company: M/s Global Infra Projects., Coimbatore. (Written)

Ref: Director Mr Pranav Chander Sir and Director Mr Nitish Ram Sir.

9)

Products: TMT Rods, Cements, Cover Blocks.

Company: M/s Sri Annamalaiyar Steel Traders., Kumbakonam. (Verbal).

Ref: Mr. Senthilkumar.

10)

Products: Plumbing @ Supreme, WAVIN, Ashirvad and Astral.

Company: M/s LUXUSFLO VENTURES., Coimbatore. (Written)

Ref: Madam Vani and Mr Ramesh Sir.

## **TO INTRODUCE: BPO - Computer Software Program Module Design.**

I am a B.Sc. Computer Science Graduate.

1993 Pass out in S K.S.S. Arts and Science College, (Bharathidasan University Affiliated) Thiruppanandal, Kumbakonam, Tamilnadu, India.

I am a Trained ORACLE - 8.0 Certified Person from M/s Radiant Software Pvt Ltd in 1998. The Institute was located in Near Duraiswamy Subway in T.Nagar, Chennai., Tamil Nadu, India.

Till date of PASSOUT, I have acted only as Functional Consultant @ Sales in SAP.

M/s Seshasayee Paper and Boards Ltd., Erode has SAP. I am a system coordinator in the Computer System Sales Function.

I have supported the following Program Module Design in SAP of M/s Seshasayee Paper and Boards

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Pvt Ltd., Erode. To name few:

**1) New Price - Market Price cum Old Price - Committed Price, Module Design along with Machine Language in Oracle 8.0.**

Mr.Mohan and Mr. Balraj are the people who developed this Module. I do not have an official record for Execution of this.

**2) Automation of Truck Allocation Register in Dispatch Planning Module.**

**3) DEEMED EXPORT - CT3 - Government Bond Accounting** - Leftover balances from 0.300 Tons to 0.700 Tons above are properly account.

Till date I am not at Program Development Activity.

But I can

1) Design Programme Modules.

2) Support ML.

3) Debug - Error Detection and Correction.

4) PAT - Product Acceptance Testing.

I am yet to Open My BUSINESS.

**Presently Looking opportunities in VC @**

1) Automation of Cr and Dr notes in ERP and SAP.

2) Order based scheduling of Production in Paper and Other Products - Food Industry, Chemicals, Etc.

3) Optimization / Maximization of Production in cutters with Floor Stock

4) Design in AI - Artificial Intelligence @ Data s @ Production and Process ( includes Admin @ Accounts and Purchase) related functions.

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## **@ VENTURE CAPITAL:**

I am into lookout for opportunities in VENTURE CAPITAL at

- 1) Automated Segregation of E-commerce cum Courier Cargo and Parcel.
- 2) Threat in Petroleum By Products ( Polymers @ UPVC, Plastic, etc ) due to Anticipated and Expected consistent growth in E Vehicles.

Arrived a Solution for above concern - " NEW DESIGN AT PETROLEUM DISTILLATION PROCESS ".

- 3) Other Generic Concerns

I am yet to Open My Business @ VC and Software Program Design.

Submitting above details FKI.

**Thanking You and Always Do Best To Good To Corporate Forever and Always Serve your Valuable Orders with Best Price, Products and Services Forever,**

**K.Saravanakumar**

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**Website: [www.ftsil.com](http://www.ftsil.com)**

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